



亞洲聯合基建控股有限公司

ASIA ALLIED INFRASTRUCTURE HOLDINGS LIMITED

(股份代號 Stock Code: 00711.HK)

電子通訊 E-Newsletter

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亞洲聯合基建拓展多線業務
銳意推動集團市值增長至50億

Asia Allied Infrastructure Diversifies Business
Strives to Grow Market Value to \$5 Billion



集團主席彭一庭先生及行政總裁兼營運總裁彭一邦博士工程師太平紳士早前接受傳媒專訪，談及集團的未來發展方向，部署多線業務發展策略，銳意推動集團市值增至50億元，擴展成一間增長型公司，當中構思的業務發展簡述如下：

- **建築業務：** 在香港，計劃投資專長於精品裝修、土地建設及海事工程等同業公司以獲取更多技能，同時協助這些公司發展並上市。在海外，集團將以一帶一路沿線國家及大灣區為根據地，投資該等地區之同業的20%至30%股權。
- **建築採購B2B平台：** 將建材採購網上化，協助業界集中採購，加強向供應商議價之能力。同時計劃於網站增設人工智能運作，以加強其採購預算及協調功能。

- **地產業務**：擬以旗下窩打老道128號住宅項目作試點，引入基金及資產管理公司，擴大地產業務基礎。
- **建築金融**：為業內之承包商及分包商提供營運資金
- **保管箱業務**：位於上環金龍中心的保險庫已開始營運，保險庫內置1,400多個保管箱，在市場保管箱供應持續緊張下，集團計劃於本地之其他商業區及海外擴展業務。
- **隧道管理**：現正管理紅磡海底隧道，未來將有更多新隧道及大橋通車，集團將爭取更多管理合約。
- **保安及護衛**：計劃將發展逾20年的城市服務分拆上市。

In a recent media interview, Chairman of the Group, Mr. Dominic Pang and Chief Executive Officer cum Chief Operating Officer, Ir Dr. Derrick Pang, JP shared the Group's long-term plans and multi-pronged business development strategy to turn AAI into a \$5 billion worth growth company. Related business development plans are briefly discussed below:

- **Construction**: In Hong Kong, the Group plans to invest in peer companies specialising in fitting-out, land development and marine engineering to acquire more professional skills itself and help those companies grow and list their shares. In overseas, the Group plans to acquire 20% to 30% stake in peer companies in areas along the "Belt and Road" and in the Guangdong-Hong Kong-Macao Bay Area.
- **E-procurement B2B Platform**: Enable supply of construction material online to help peers centralise procurement and boost bargaining power, as well as adopting Artificial Intelligence in its operation to enhance budgeting and coordination of e-procurement.
- **Property Development**: With the residential project No. 128 Waterloo Road as a start, property fund and asset management companies will be brought in to expand the base of property business.
- **Construction Finance**: Provide operating capital and project loan to contractors and subcontractors
- **Safe Deposit Box Business**: The vault with exceed 1,400 safe deposit boxes in Golden Centre, Sheung Wan has started operation. With scarce supply in the market, the business is contemplating opening branches in other commercial areas and overseas.
- **Tunnel Management**: Managing the Hung Hom Cross Harbour Tunnel at the moment. With more new tunnels and bridges to start operation, the Group will strive to secure more management contracts.
- **Security Service Business**: The Group is planning to spin-off and list City Services Group which with more than 20 years' history



為菲律賓設計及建造輸水設施
開創集團一帶一路業務新領域

Design and Build Water Supply Facilities in the Philippines
Braves the Belt and Road Frontiers



集團最近成功於菲律賓獲取海外業務，旗下之全資附屬公司與兩名獨立第三方共同成立一間公司作為承建商，與馬尼拉水公司訂立合約，將於菲律賓馬尼拉主要幹道的30米深地底設計及建造一條直徑3.5米闊的輸水隧道及相關取水設施，共7.3公里長，合約價值約為54億菲律賓披索（相當於約8億港元 / 1億美元），工程為期四年。這將有助連接菲律賓奎松市 Novaliches及Balara 以運送新鮮食水，解決馬尼拉食水問題。

此工程乃是集團進入菲律賓市場的首個項目，亦有助擴大其業務版圖，進一步將業務拓展至亞洲及「一帶一路」沿線市場。

The Group recently won a bid for an overseas project in the Philippines. Its wholly-owned subsidiary and two independent third parties set up a joint contractor company, which signed a contract with the Manila Water Company, Inc. The contract entails design and construction of a 7.3km long and diameter 3.5m wide underground aqueduct and related intake tower facilities 30m below the main roads in Manila, at a price of approximately 5.4 billion Philippine Pesos (equivalent to approximately HK\$800 million or US\$100 million), the project will last for four years. The project will connect Novaliches and Balara in Quezon City in the Philippines, helping to solve issues that Manila faces regarding fresh and clean water supply.

This first project of the Group in the Philippine market has enlarged the Group's business footprint, extending its cover in Asia and "Belt and Road" markets.



集團推行股份獎勵計劃 以吸引獎勵傑出人才

Launches Share Award Scheme to
Attract and Encourage Talent



集團於八月採納為期十年之受限制股份獎勵計劃，授出共30,896,000股受限制股份，相等於集團已發行股本約1.91%，以每股0.57港元授予符合相關條件的員工，以促進集團吸納新人才，以及激勵及挽留集團現有人才為目標，可見集團隨業務擴展與員工一起成長。

In August, the Group adopted a restricted share award scheme effective for 10 years and an aggregate of 30,896,000 restricted shares have been granted, equivalent to approximately 1.91% of the issued share capital of the Group. The shares will be granted to eligible staff at HK\$0.57 per share. The initiative aims to attract new talent to the Group, encourage and retain existing talent, and at the same time for the Group to grow together with its staff as it expands.



**股東週年大會成功決議增加法定股本
迎接集團多元投資發展機遇**

**AGM Approves Authorized Share Capital Increase
Ready to Grasp Diverse Investment Opportunities**



集團之股東週年大會剛於八月二十一日於尖沙嘴美麗華酒店順利舉行，是次股東大會約有60名股東出席，並成功通過增加法定股本議案，由現時發行25億股股份增至50億股股份，以把握未來之投資機遇，及作為擴展和增長之用。

The Annual General Meeting of the Group was held at The Mira Hotel in Tsim Sha Tsui on 21st August. Approximately 60 shareholders attended and the motion of increasing the authorised share capital of the Group from 2.5 billion shares existing to 5 billion shares was approved. The Group is able to seize the future investment opportunities and also facilitate its expansion and growth of its businesses.